
Infosys[®]

31st

Annual
General
Meeting



Cloud



Consulting



Engagement



Global talent



Innovation



Integration



Intellectual property



Knowledge



Mobility



Optimization



Partnership



Platforms



Products



Solutions



Sustainability



Transformation

Strategic Business Update

S. D. Shibulal

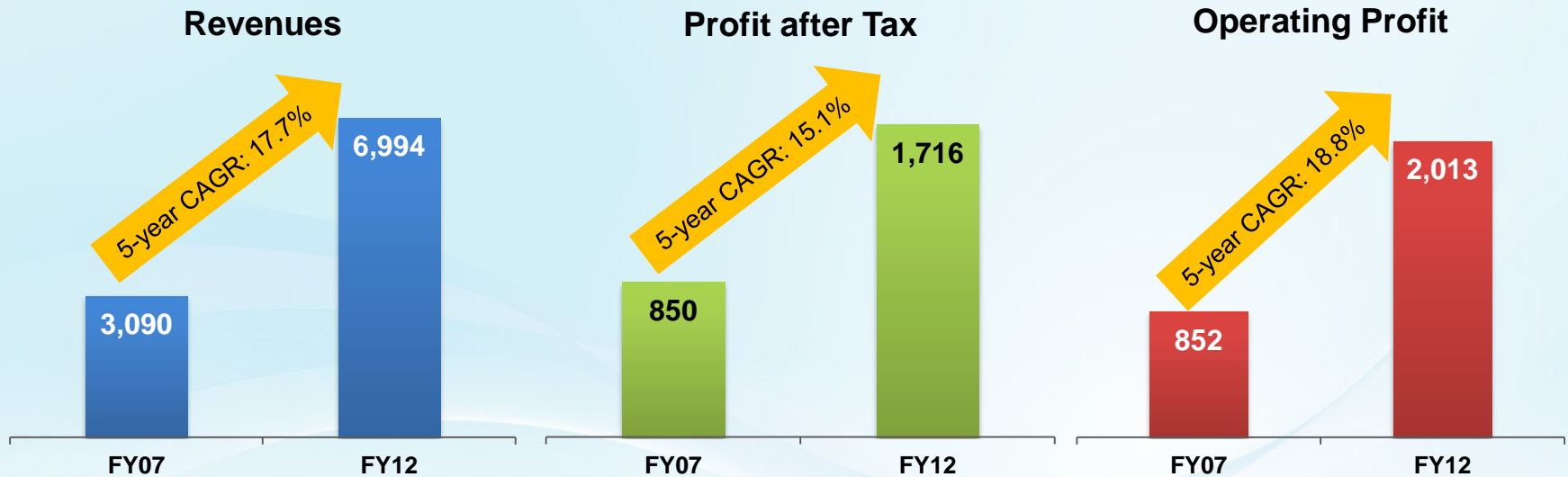
Chief Executive Officer and Managing Director

Safe harbor

Certain statements made here concerning Infosys' future growth prospects are forward-looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-timeframe contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Infosys has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Additional risks that could affect our future operating results are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2012 and the Quarterly Reports on Form 6-K for the fiscal quarters ended June 30, 2011, September 30, 2011 and December 31, 2011. These filings are available at www.sec.gov. Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Securities and Exchange Commission and our reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company.

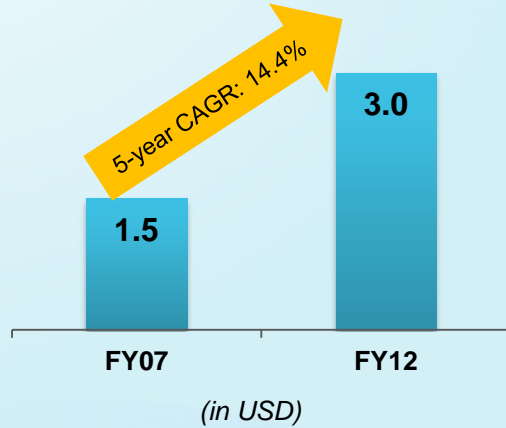
Performance snapshot : FY07 – FY12

in USD million

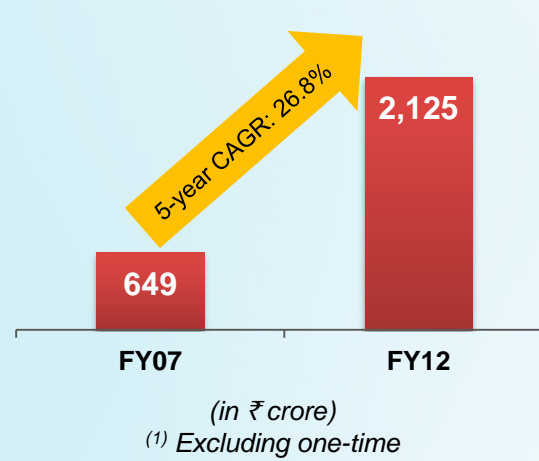


Performance snapshot: FY07 – FY12

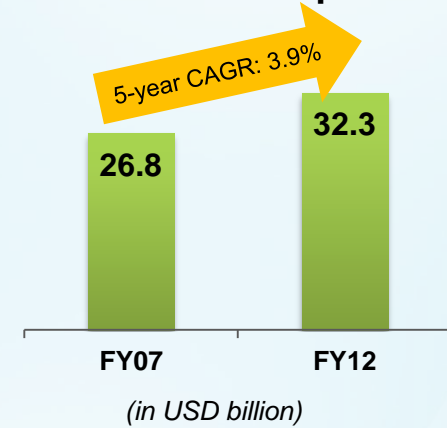
Earnings per Share



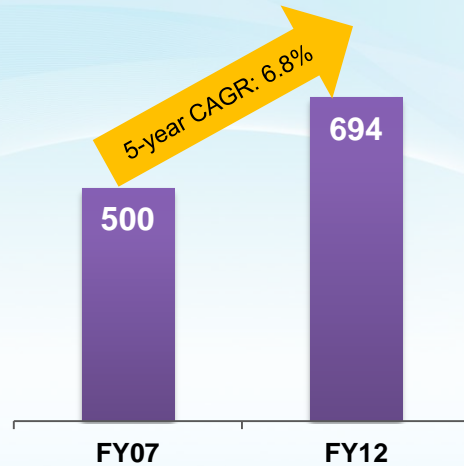
Dividend Amount ⁽¹⁾



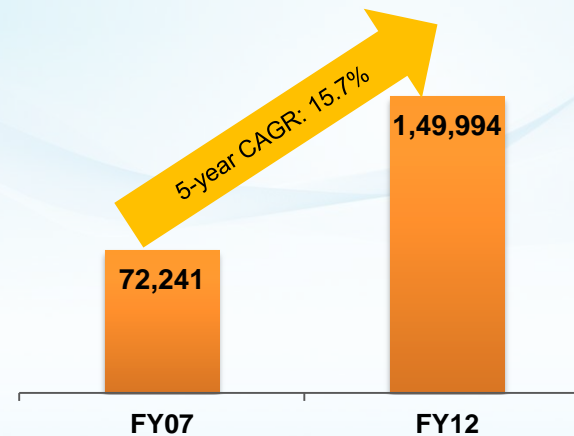
Market Cap



Clients



Employees



A year of transformations

Infosys Technologies Limited

Building Tomorrow's Enterprise

Infosys 3.0



Cloud



Consulting



Engagement



Global talent



Innovation



Integration



Intellectual property



Knowledge



Mobility



Optimization



Partnership



Platforms



Products



Solutions



Sustainability



Transformation

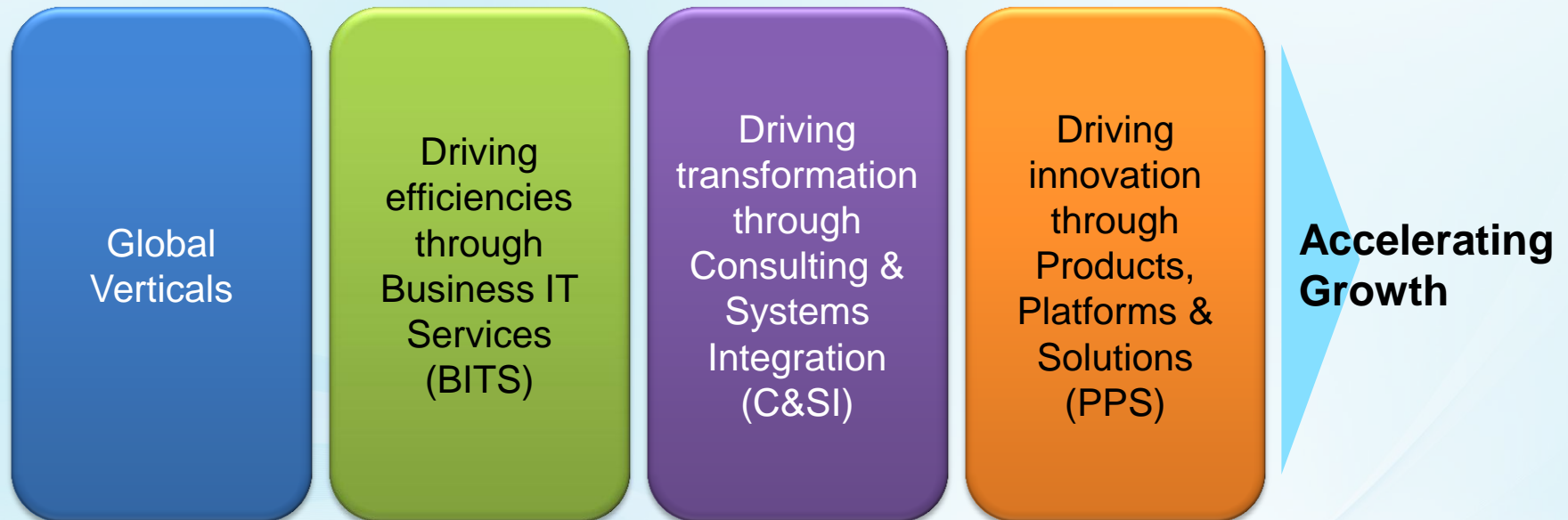
Infosys 3.0

The year at a glance

Revenues	\$6.99 billion / 15.8% YOY growth (as per IFRS)
Net income	\$1.72 billion / 14.5% YOY growth (as per IFRS)
EPS	\$3.00 / 14.5% YOY growth (as per IFRS)
Employees	149,994 from 89 nationalities (88 in FY 11)
Global presence	65 sales offices (64 in FY11) 74 global development centers (63 in FY11) Operating in 32 countries (32 in FY11)

Accelerating growth

- New organizational structure to support new strategic direction



- Reorganization completed successfully

Business IT Services

- Integrating mature lines of business
- Creating new service lines
- Unlocking potential, driving efficiencies
- Accelerating growth through differentiation
 - Brit Insurance
 - Telstra
 - A natural gas and electric utility company
 - A machinery and engine manufacturer

Consulting & Systems Integration

- Changing the paradigm
 - Stakeholder value creation
 - Global delivery
 - Best-in-class people
- Today: USD 2 billion revenue, 26,000 people
- Accelerating growth through transformational partnerships
 - P&G
 - An American public electric and water utility company
 - A Middle-eastern gas distributor
 - Syngenta

Products, Platforms & Solutions

- Accelerating growth through innovation
 - Finacle™ – 150 banks, 45,000 branches globally
 - Finacle™ Product Research: 3,838 employees
 - Infosys BrandEdge™ launched
- Infosys Labs filed 143 unique patent applications
- Early successes
 - Added 44 clients
 - Airtel Money
 - Centralized Processing Center
 - 22 million e-filed returns processed since inception
 - 13.2 million in fiscal 2012
 - Booked business of USD 350 million
- Contributed to 5.8% of our revenues



Cloud



Consulting



Engagement



Global talent



Innovation



Integration



Intellectual property



Knowledge



Mobility



Optimization



Partnership



Platforms



Products



Solutions



Sustainability

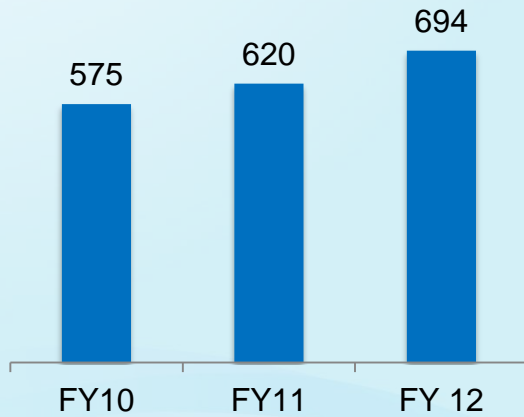


Transformation

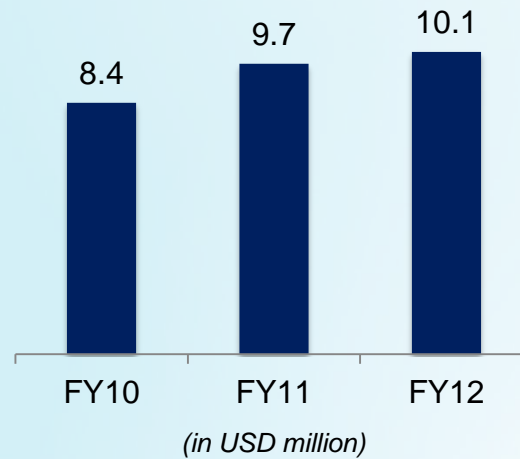
Operational Highlights for the Year

Client and market focus

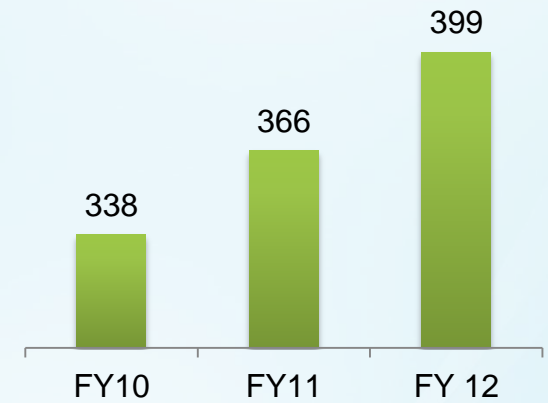
Total No. of Clients



Revenue per Client



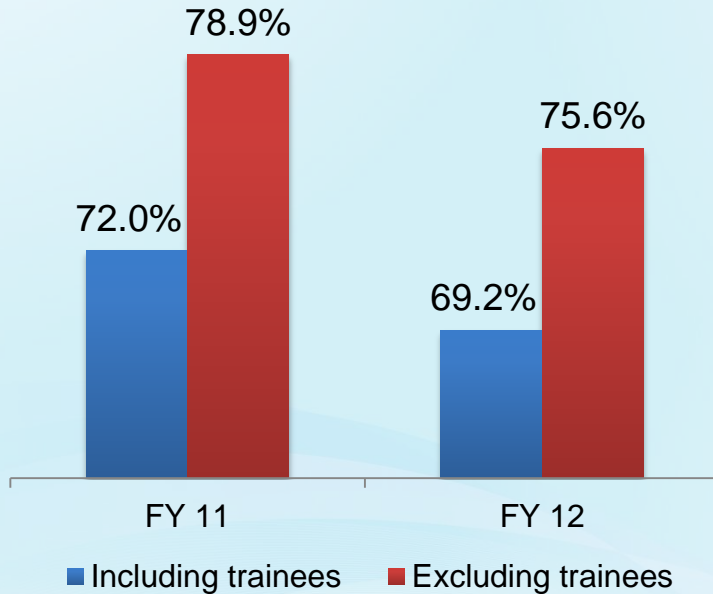
Million Dollar Clients



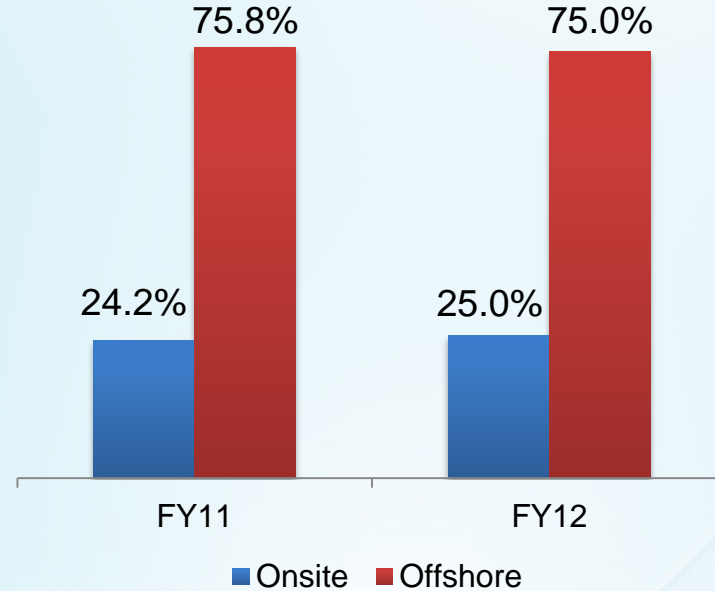
- Added 172 new clients during the year
- Number of million-dollar clients up by 33

Operational excellence

Utilization rate



Effort mix

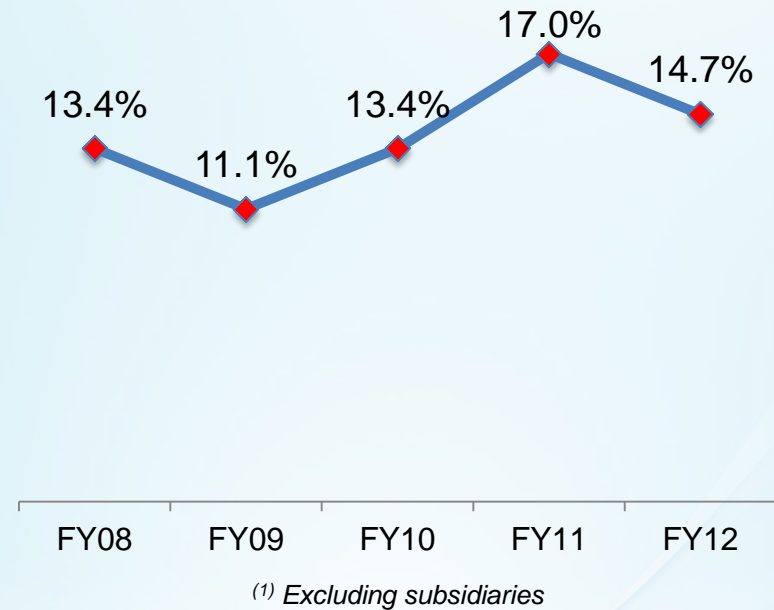


- Revenue productivity went up by 4.7% year-on-year
- In USD terms, Net profit after tax grew by 14.5% year-on-year

Total employee strength



Attrition ⁽¹⁾



- 6,22,971 applications received
- Added 45,605 employees (gross) and 19,174 employees (net)

Infrastructure



- Robust, flexible, modular global infrastructure
- 74 global development centers (63 in FY11)
 - 33 in India (30 in FY11); and 41 in North America, Europe and Asia Pacific (33 in FY11)
- Ranked among the greenest Indian brands for the third consecutive year
- Ranked amongst the world's top 10 green companies by Newsweek

Awards and recognition

- Named India's most respected company by Business World
- Ranked among the world's most innovative companies by Forbes and HOLT
- Named Asia's most preferred brand in the Information Technology category, at the Asian Leadership Awards
- Positioned by Gartner in the Leaders Quadrant for Oracle application services across Europe
- Won the 2011 Global Most Admired Knowledge Enterprises (MAKE) Award, becoming the first and only Indian company to win the award eight times



Summary: A year of transformations

Infosys Limited

Building Tomorrow's Enterprise

Infosys 3.0

Our continued focus...

**Long-term
Sustainable
High-quality
Growth**



Cloud



Consulting



Engagement



Global talent



Innovation



Integration



Intellectual property



Knowledge



Mobility



Optimization



Partnership



Platforms



Products



Solutions



Sustainability



Transformation

Thank You

www.infosys.com

Infosys[®]

31st

Annual
General
Meeting
