INFOSYS' COUPA SOLUTIONS | NAVIGATING DIGITAL. MORE TOGETHER

Infosys®

Navigate your next

Overview

Today's organizations must constantly improve their supply chains by managing indirect purchases, invoices, expenses and should track them in real time. These organizations must manage their supply chains far beyond basic process. It's about more than making transactions zip back and forth over the web. Managing relationships with suppliers is about more than getting orders to them as fast as possible, with as few clicks as possible. Coupa solution caters to the above problems by providing dashboards, alerts, expense management and real-time benchmarking into a single user interface.

Key Pillars of Coupa Solution:

Coupa combined with mobility, analytics, and application intelligence are central to the rise of smart procurement. As new data-driven services continue to gain momentum, many organizations are starting to find new ways to optimize their cost, as well as improve their supply chain. Supply Chain in the era of Internet of Things (IoT) – with issues related to suppliers, cost reduction and data accuracy – can be challenging. Coupa is a comprehensive solution for managing all these challenges in order to start a digital transformation journey for our clients.

Infosys EAIS recommends Coupa as procurement solution as it is the only Business Spend Management (BSM) platform that empowers clients to spend smarter and maximize the value of every dollar that their business spends.

01

Cloud Support keeping data to be accessed easily and secure as well

Spend guard, powered by Coupa Community Intelligence, gives the latest AI and ML technique to detect errors & fraud across all business spend

Unifying Processes

02

Enriches customer with a power of where to spend and what to spend

With predefined Reports and KPI's it Understand all of your spend, from POs to invoices to expense reports, in any way that you want—by commodity, supplier, account segment, and more.

Prescriptive

03

Speed with Accuracy due to cloud

Coupa cloud platform deploys quickly, integrates with existing systems for fastest time to value, which in turn improves the efficiency.

Accelerated

04

Interface makes things easier for the end used. Lower operational complexity

User friendly interfaces helps employees, suppliers, administrators, and approvers to get boarded quickly with little to no training.

User Interface

05

Application Intelligence makes process trustworthy & Transparent

Helps to foster relationships by giving suppliers a fee – free network with instant access to payment information
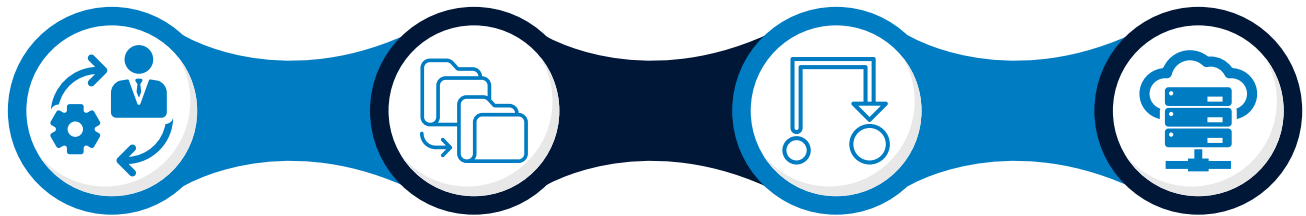
Trust & Transparency

Generate More Opportunity from Existing Clients

In today's scenario, procurement has become a part of customer's long-term strategy. Any firm which has high operational cost leads to the way of high indirect cost, which hits the bottom line.

Only Coupa provides a transformational Savings-as-a-Service platform that is easily configurable for customer's constantly evolving business needs. With Coupa, one can leapfrog competition by maximizing

savings – all with an amazing user experience that drives 100% adoption for buyer users and suppliers. Coupa helps to increase the savings right from day one, which directly impacts the bottom line.

Install Base
(got cred?)

- Implementations
- Consulting / Advisory
- Relationships
- Ariba module expansion

Migrations
(got compelling events?)

- SRM Move
- Ariba On-Premise
- SAP Sourcing & CLM
- Emptoris EOL
- Other?

Net-New Large Enterprises
(got initiatives?)

- Transformations
- Oracle or other platform integrations
- P2P/S2S or point solution needs: Sourcing, Direct Materials, Contracts, SCC, Risk…
- Co-sell when it makes sense!

Mid-Market

- Cloud based Implementation
- Unparalleled Competitive Intelligence
- Saves time for both Buyer & Supplier
- Increased Trust with Improved Relations
- Covers all areas like E-invoicing, Procurement, sourcing, expenses & Inventory
- Works with ERP Systems like SAP, Oracle, NetSuite, Workday or Great Plains

Procurement Expertise

- Infosys has 17+ years of mature procurement practice

- 80+ engangements with 25+ active clients

- Engagements with different Industry segments like Manufacturing, Retail, Energy, Pharma, Automobile etc.

Experience in large transformation Program

- Infosys Procurement Practice has huge experience in transformational program from implementation to global rollouts

- Currently involved in programs in different regions, which has more than 10000 active users

- Transformed non On-demand program to On-demand which has been used by more than 35000 users

Alliance with Coupa

- Infosys has a global implementation alliance partnership with Coupa

- Partnership ensures that Coupa consultants are involved in each engagement

- Experience in delivering successful Coupa solution to clients in multi-country, multi-site scenario

Impact Methodology

- Infosys IMPACT propriety framework to achieve transformation objectives

- Framework contains 4 phases and spans across full life cycle of transformation, including pre-justify and post-close

- Balance our focus across key areas-customer / company, capabilities / process-scope and the project itself across the SDLC phases

Certifications

- 45+ trained and certified consultants across various regions

- Dedicated resources to cover project management, change management, solution architecture, integration, functional consulting, training, testing and post go-live support

For more information, contact askus@infosys.com

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